

MAURICIO C. ROSSI

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Nacionality	Argentina/Italian
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EXPERIENCIA LABORAL

LC TECH (Presente)

CEO.

Director Sweden- Argentina Commercial

Chamber CEO BDF SA

CEO CFA SA.

Argentina (06.2011)

- CEO & General Manager - ABU Cluster (Argentina, Bolivia, Uruguay).
- 250 MU\$D Business 1.000 People, 2 sites Full Service (Mega Neuquen, Solvay Bahia Blanca), 3 Feeder Factories (Tucuman, Martinez, Valentin Alsina), 5 Commercial Sites (Bs. As. Montevideo, Rosario, Santa Cruz de la Sierra, La Paz).
- Vice-President Process Automation South Cone (Argentina, Chile, Peru), 300 MU\$D Volume, Mining, O&G, Marine, Metal, P&P, F&B, Turbocharger. Also responsible for Metal in the Americas, Oil & Gas in SAM excluding Brazil.
- General Manager Power Products Argentina (35+70 MU\$D, Medium Voltage local production, MV, HV & Transformers equipments sales).
- Vice president Swiss-Argentine Commercial Chamber.
- 1° Vice president Sweden-Argentine Commercial Chamber.

Overview of ARABB – (ABB's second in importance within the region)

Less than 10 years ago, ABB S.A. was a 25MU\$D company focused on industrial projects and electrical sector, today it is an almost 250MU\$D company which overcame its growth focusing on the transformation of 2008 and 2009 crisis, and operating in Argentina with all the five divisions forming ABB internationally:

- Process Automation, with emblematic projects such as the reconstruction of Almirante Irizar Icebreaker, applications in Intelligent Warehouses, Industrial projects in several countries worldwide (USA, Mx, Au, Ca, etc.), Center of Excellence for O&G, Metal, Safety, first Spanish language Certified University, and a new workshop of 800 m2 for Turbo compressors.
- Power System, fully participating in the Federal Plan, Mining undertakings, regional utilities, Power Generation and Wind Farms.
- Low Products, with a regional sales network, the only factory in the region for intelligent Low Voltage System, the complete renewal of the Tucumán plant where today we manufacture contactors and an ambitious project which will triple (7,5 millions) the production of a new thermomagnetic breaker unit where the 80% is allocated to export.
- Discrete Automation, with a strong impulse in the OEMs, national coverage and with the objective of increasing in a 50% our participation in the markets of drives, motors and with applications of high technology in Robotics and Rectifier.

- Power Products, with the only factory of the region allocated to equipment and products of Medium Voltage and the unique in the world for sectionalizers, installation dedicated to the export in a 70%
- Service, with the only real-time offer given by more than 180 technicians specialized in all the areas, with consulting services, contracts of plant availability, the only company trained to make repairs of high voltage Transformer on site.
- Consolidation of the activities in Uruguay with a new and technological branch in Montevideo
- Expansion of the activity in Bolivia developed from our traditional location in La Paz and a new branch in Santa Cruz de la Sierra.

Argentina (03.2007)

ABB S.A. Argentina Vice President Process Automation (Industrial activity)

- South Cone (Argentina, Chile, Peru), 200MU\$D, Mining, O&G, Marine, Metal, P&P, F&B.

Argentina (03.2006)

CMS/Abb S.A. – General Manager

- Mining Service company, Joint Venture between Codelco (30%) and ABB Chile, 1565 People, 35 MU\$D years/revenues.

Abb S.A. Chile – AT - Division Manager (Industrial activity, resales product, motor, drives etc)

- General Manager Automation Technologies of Chile, 160 People, 50 MU\$D year/revenues,
- PM Costanera Norte Project emblematic project (EPC, 42 contracts to develop de freeway between Airport and Down Town).

Chile (09.2004)

ABB S.A. Argentina – Commercial Director South & Andes Region

Commercial Director Automation Technologies South Cone & Andean Region (Argentina, Bolivia, Chile, Ecuador, Paraguay, Peru, Uruguay).

Argentina (03.2003)

Abb S.A. - Vice President Head of Sales Channels.

- Responsible of the promotion and sale of Products via Channels Partner, in Argentina.

Abb Automation ATPC-AAS, Marketing and Sales Regional Area Manager South America.

- Southern Latin America Marketing and Sales Executive Officer Abb Argentina
Responsible of the promotion and sale of AAS Products, in the Region (Argentina, Bolivia, Chile, Ecuador, Paraguay, Peru, Uruguay).

Abb Automation Inc. Instrumentation, Marketing and Sales Regional Area Manager South America.

- Southern Latin America Marketing and Sales Executive Officer Abb ATLV
Responsible of the promotion and sale of Products and Analysis, in the Region (Argentina, Bolivia, Brazil, Chile, Ecuador, Paraguay, Peru, Uruguay).

Abb S.p.A. - Manager and Legal Representative Abb Automation Energy S.p.A. Italy.

- Responsible of the promotion and sale of Systems (DCS, Scada, EMS), in South America.

Abb S.A. - Commercial Director, Utilities & Process Control – Argentina.

- Responsible of the promotion and sale of Systems (DCS, Scada, EMS), in Argentina.

Abb S.A. Account Manager – Argentina

- Responsible different Key Customer Utilities & Process Control, in Argentina.

Argentina - USA (07.1999 - 08.2001)

Abb Automation Inc., Utilities Marketing and Sales Regional - Area Manager South America.

- Southern Latin America Marketing and Sales Executive Officer Abb Automation Inc. USA Responsible of the promotion and sale of Systems (DCS, Scada, EMS), in the Region (Argentina, Bolivia, Chile, Paraguay, Uruguay, Brazil).

Argentina - Chile - Perú (01.1993 - 06.1999)

Elsag Bailey Process Automation Marketing and Sales Regional Director South America.

- Southern Latin America Marketing and Sales Executive Officer Elsag Bailey Process Automation, and Manager and Legal Representative Argentina Branch Elsag Bailey Italy.

- Responsible of the promotion and sale of Systems (DCS, Scada, EMS), Products and Analysis in the Region (Argentina, Bolivia, Chile, Paraguay, Uruguay). Bailey, Fisher & Porter, Bailey Network Management, Applied Automation, TBI, H&B, Sensicon.

- Marketing and sales consulting manager for Utilities in Brazil and Peru.

- Project Manager Pichi Picun Leufu Power Plant.

- Project Manager San Nicolas Power Plant.

Argentina (01.1992 - 12.1992)

Elsag Bailey S.p.A. Marketing and Sales Regional Manager.

- Argentina Marketing and Sales Executive Officer, Manager and Legal Representative Argentina Branch Elsag Bailey Italy.

- Responsible of the promotion and sale of Systems (DCS in the Region (Argentina, Uruguay) and Mail Automation Systems. See Correo Central systems

- Project Manager Piedra del Aguila power Plant 4 x 350Mw

Argentina - Uruguay (01.1990 - 12.1991)

Electronica S.A. Argentina Bailey Branch General Manager.

- Argentina Branch General Manager and Legal Representative.

- General Manager of Electronica S.A./Bailey in - - Argentina.

- Project Manager Cte Bahia Blanca Argentina. 2 x 310Mw.

- Project Manager Cte Costanera Bs. As. Argentina 4 x 125Mw

- Project Manager Cte Battle y Ordonez. Montevideo Uruguay 1x80Mw+1x120Mw

Italia - China - Argentina- USA (01.1984 - 12.1990)

Elsag Bailey Italy Manager of Power Projects.

Responsible of the AIC - Project Management in differents Countries:

- Project Manager Cte Shangang China.

- Project Manager Cte Nantong China.

- Project Manager Cte Mers el Hadjadj Algeria

- Project Manager & Erection Manager Cte Sulcis Italy

- Senior Nuclear Engineer Responsible of Engineers Groups for the engineering of the nuclear components of nuclear Power Plants in Italy.

- Project Manager Cte Aqaba Jordan

- Engineer Manager Cte Yambu Saudi Arabia.

- Project Manager Cte Necochea Argentina.

- Erection Manager Cte Cassano Italy

- Engineer Manager Cte Zouk Lebanon

- Engineer Manager Cte Bahia Blanca Argentina

- Engineer Manager Cte Lerdo Mexico.
- Engineer Manager Cte Wankie Zimbabwe

Argentina (01.1980 - 12.1983)

Elsag S.p.A Italy.

- Engineer Leader Ansaldo Argentina Cte Piedrabuena 2 x 310Mw Bahia Blanca Argentina
- Erection Managers of Cte Sorrento Rosario Argentina
- Start up Manager Turbine & Generator control system Central Nuclear Embalse Cordoba Argentina 1 x 648MW
- Start up A&C Manager Cte San Nicolas Bs.As. Argentina Unit 5 1 x 350Mw Coal

Argentina (01.1979 - 12.1979)

- Erection Manager Power plant Sorrento
- Electrical Project Manager Cte Sorrento Rosario - Argentina 1x160Mw

Elsag S.p.A. Genova - Italy (1975 - 1978)

Responsible of Engineers Groups for the engineering, purchasing, erection and commissioning of different electronic Turn keys electronic mail plants in Italy.

- Padova.
- Torino.
- Genova.
- Bari.
- Bologna.

Elsag S.p.A. Genova - Italy (1973 - 1974)

Responsible electrical project for industrial machine in mail systems (Telefunken License)

Italy (1972)

Army

Elsag S.p.A. Genova - Italy (1971)

Responsible electrical equipment for Italian and foreign Marine Navy.

LANGUAGES

- Italian mother Tongue
- Spanish Mother Tongue
- English Medium Level